

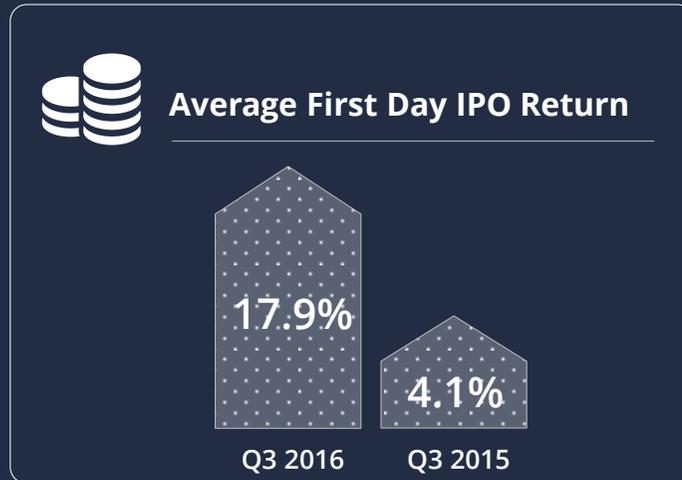
# OnMarket Third Quarter IPO Report

October 2016



	YTD 2015	YTD 2016	
No of IPOs	53	58	↑ 9.4%
IPO Performance	20.7%	27.2%	↑ 6.6%

IPOs have outperformed in 2016 with 58 listings returning 27.2% compared with 53 listings returning 20.7% in 2015



# Third Quarter Overview

IPOs listed in Q3 outperform ASX 200 by 24.4%

## Quarter Overview

- In Q3 2016, IPO activity increased with 24 listings, which raised \$2,308.7m compared with 21 listings (\$2,380.8m) in Q2 2016 and 26 listings (\$2,790.2m) in Q3 2015.
- The largest five listings in Q3 2016 were Viva Energy REIT, Michael Hill International Limited, Propertylink Group, Scottish Pacific Group Limited and QANTM Intellectual Property Ltd. . These five listings together raised \$1,913.6m (approximately 82.9% of the total funds raised over the quarter).

## Third Quarter IPO Performance



- In Q2 2016, IPOs outperformed the ASX 200 by 30.5%. In Q3 2016, the momentum continued as the IPOs outperformed ASX 200 by 24.4%.
- The Consumer Discretionary sector dominated the IPO listing count in Q3 with 5 listings. The sector registered an average performance of 4.1% at Q3 close.
- At Q3 close, the notable performer of the quarter was Aurora Labs (IT) with a 500.0% return, followed by Family Zone (IT) at 42.5%, Oventus Medical (Healthcare) at 42.0%, Egan Street Resources (Materials) at 40.0%, and Michael Hill International (Consumer Discretionary) at 39.1%.

## 2015 and 2016 YTD Comparison

	No. of IPOs	Market Cap. (\$m)	Return Day 1	Return at 30-Sep
2016 to Sept. 30	58	11,902.4	18.3%	27.2%
2015 to Sept. 30	53	10,156.9	10.2%	20.7%

- YTD returns on IPOs have been impressive at 27.2% compared with 20.7% for the same period in the previous year.

Company Name	ASX code	Listing Date	Sector	Offer Price	Offer Size (\$m)	Market cap. (\$m)	Day 1 Return	Q3 Return
<b>July 2016 new Listings</b>								
Shaver Shop Group	SSG	1/07/2016	Consumer Discretionary	1.05	98.1	148.9	3.3%	13.3%
Kogan.com	KGN	7/07/2016	Consumer Discretionary	1.80	51.2	141.9	-16.7%	-15.6%
Michael Hill International	MHJ	7/07/2016	Consumer Discretionary	1.15	440.6	613.8	8.7%	39.1%
Race Oncology	RAC	13/07/2016	Healthcare	0.20	4.30	12.9	32.5%	22.5%
Scottish Pacific Group	SCO	13/07/2016	Financials	3.20	293.5	528.9	4.7%	18.8%
Garda Capital Group	GCM	14/07/2016	Financials	1.00	16.0	24.0	3.0%	0.0%
Oventus Medical	OVN	19/07/2016	Healthcare	0.50	12.0	51.1	40.0%	42.0%
Range International	RAN	22/07/2016	Materials	1.00	50.0	204.0	30.0%	36.0%
Australis Oil & Gas	ATS	25/07/2016	Energy	0.25	30.0	75.1	2.0%	-12.0%
<b>Monthly Total / Average</b>					<b>995.7</b>	<b>1,800.7</b>	<b>11.9%</b>	<b>16.0%</b>
<b>August 2016 new Listings</b>								
Viva Energy REIT	VVR	3/08/2016	Real Estate	2.20	686.0	1656.4	16.4%	9.1%
Propertylink Group	PLG	5/08/2016	Real Estate	0.89	382.2	437.0	-3.4%	-18.5%
Noxopharm	NOX	9/08/2016	Healthcare	0.20	4.9	13.2	-7.5%	-12.5%
Aurora Labs	A3D	16/08/2016	IT	0.20	2.1	66.0	150.0%	500.0%
Adalta	1AD	22/08/2016	Healthcare	0.25	7.6	24.7	12.0%	0.0%
Frontier Digital Ventures	FDV	26/08/2016	Media	0.50	23.0	113.4	2.0%	5.0%
Silver Heritage Group	SVH	29/08/2016	Consumer Discretionary	0.40	18.7	58.0	-7.5%	-23.8%
Family Zone	FZO	29/08/2016	IT	0.20	4.6	17.7	45.0%	42.5%
Berkut Minerals	BMT	30/08/2016	Materials	0.20	2.6	8.2	22.5%	25.0%
QANTM Intellectual Property	QIP	31/08/2016	Consumer Discretionary	2.22	111.3	316.3	12.6%	7.2%
<b>Monthly Total / Average</b>					<b>1,242.9</b>	<b>2,710.8</b>	<b>24.2%</b>	<b>53.4%</b>
<b>September 2016 new Listings</b>								
CoAssets	CA8	5/09/2016	Financials	0.40	5.0	38.5	0.0%	-42.5%
Kyckr	KYK	7/09/2016	IT	0.20	5.2	17.0	-2.5%	-15.0%
Egan Street Resources	EGA	13/09/2016	Materials	0.20	6.0	17.8	50.0%	40.0%
HotCopper Holdings	HOT	15/09/2016	IT	0.20	12.2	26.4	32.5%	20.0%
Duxton Water	D2O	16/09/2016	Financials	1.10	41.7	68.1	0.0%	-3.2%
<b>Monthly Total / Average</b>					<b>70.1</b>	<b>167.8</b>	<b>16.0%</b>	<b>-0.1%</b>
<b>Quarter Total / Average</b>					<b>2,308.7</b>	<b>4,679.3</b>	<b>17.9%</b>	<b>28.2%</b>

Source: Bloomberg, ASX

## July 2016

- IPO activity picked up during July 2016 with nine companies raising \$995.7m.
- Healthcare was the pick of the sectors, with Oventus Medical and Race Oncology gaining significantly on the first day of listing, and the stocks have returned 22.5% and 42.0% to investors since listing.
- Kogan.com and Australis Oil & Gas are the only stocks listed in July that are underperforming

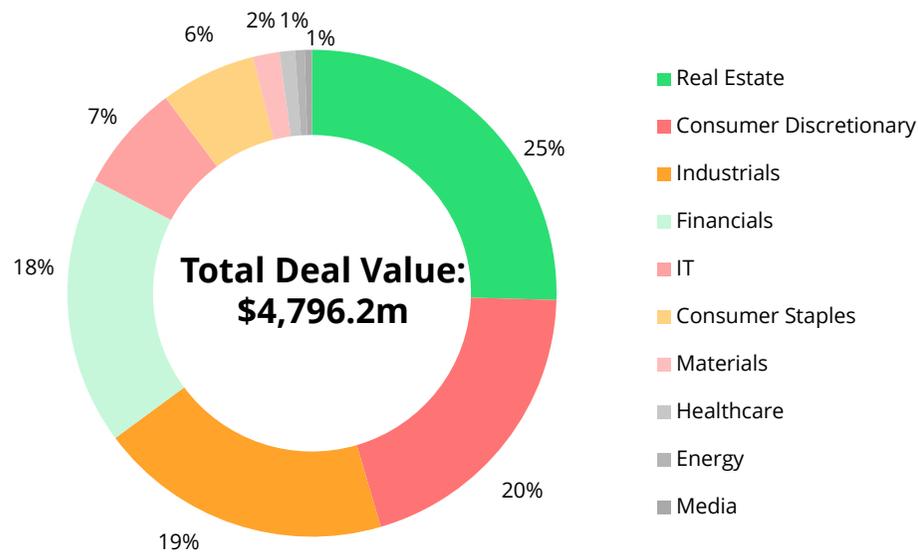
## August 2016

- IPO activity increased slightly during August 2016, with ten listings and a total of \$1,242.9m raised.
- Aurora Labs was the pick of the stocks generating a 150% return for investors on the first day of listing.
- Viva Energy REIT was the biggest issue with an offer size of \$686.0m

## September 2016

- IPO activity significantly declined in September with five listings and a total of \$70.1m raised.
- Duxton Water was the biggest listing in September, with an offer size of \$41.7m.
- Egan Street Resources was the pick of the IPOs, generating a 40.0% return on the first day of listing.

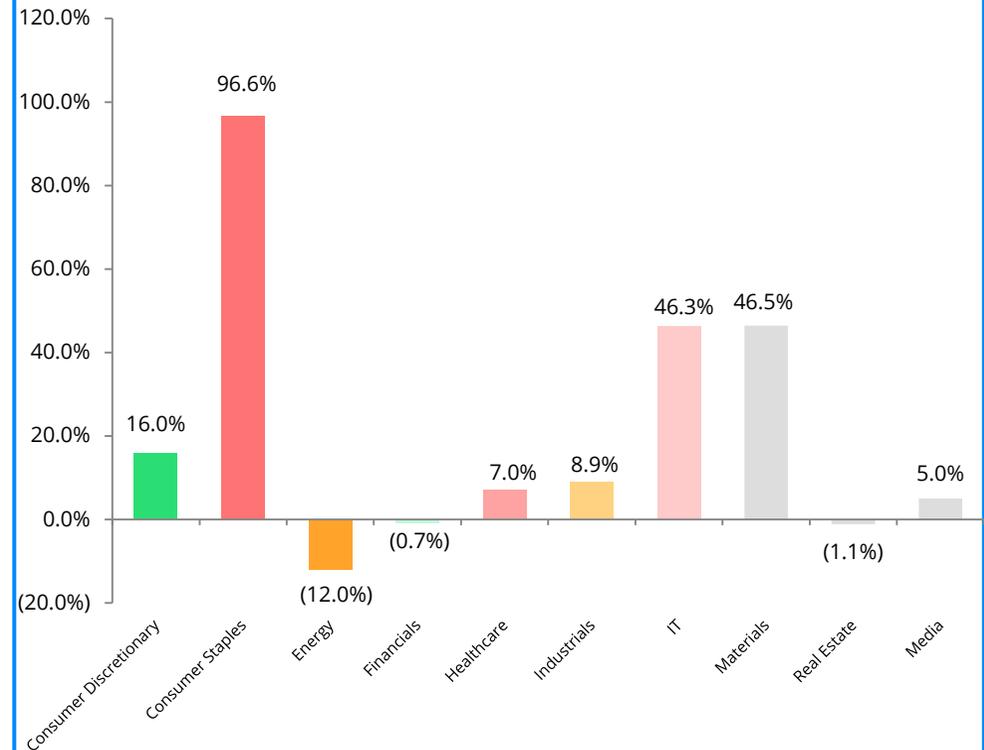
## 2016 YTD IPO Sector Break-up by Amount Raised (%)



Sector	Real Estate	Industrials	Consumer Discretionary	Financials	IT	Consumer Staples	Materials	Health Care	Others <sup>1</sup>
Number of IPOs YTD	3	2	8	9	16	3	8	7	2

- YTD the IT sector has dominated the number of listings on the ASX.
- Real Estate has dominated the IPO listings by the amounts raised, with Viva Energy REIT leading at \$686.0m.

## 2016 YTD IPO Price Performance by Sector



- IPOs in the Consumer Staples sector have outperformed IPOs in other sectors; gains have been boosted primarily by the star performer Abundant Produce which has generated 312.5% returns for its investors since listing.
- The IT sector dominates with the highest number of IPOs (16), providing a steady 23.8% return on the first day of listing, and a 46.3% return YTD.

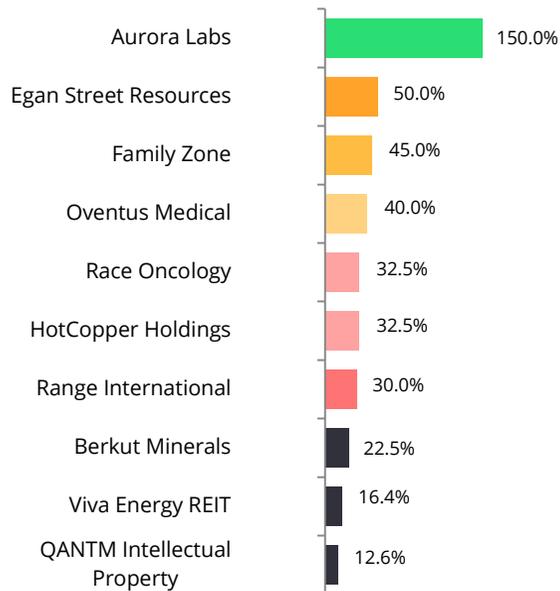
Note: (1) Others include Energy and Media  
Source: Bloomberg, ASX

# IPO Price Performance

Aurora Labs best-performing IPO of the year; returns 500% since listing

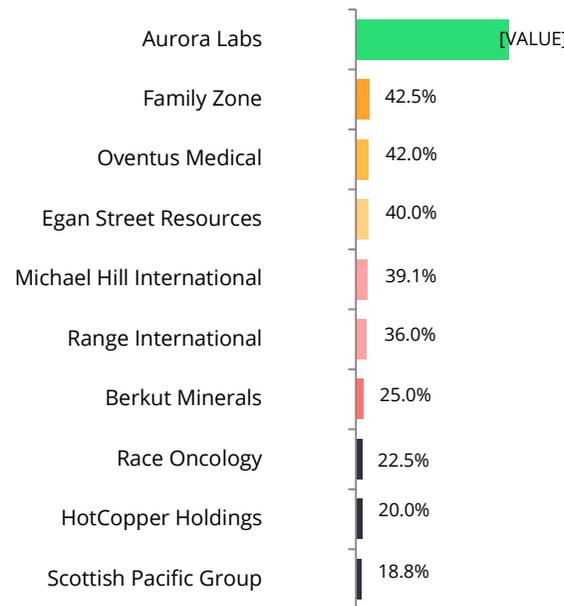


## Top 10 Third Quarter IPOs – First Day Return<sup>2</sup>



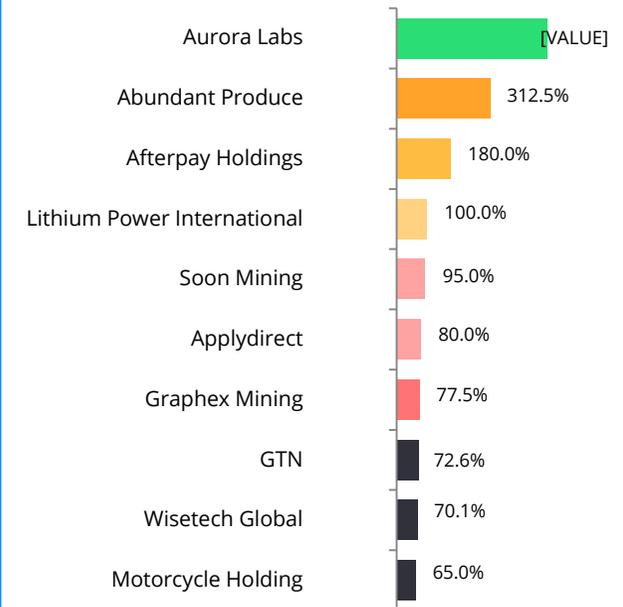
- Of the top 10 performers on the first day of the listing, three were from IT and Materials, two from Healthcare and one each from Consumer Discretionary and Real Estate sector.
- Aurora Labs (IT) a developer of 3D printer was the pick of the IPOs, generating 150.0% returns on the first day of listing

## Top 10 Third Quarter IPOs – Q3 Return<sup>2</sup>



- Of the top 10 performers in Q3, three were from Materials and IT, two from Healthcare; and one each from the Consumer Discretionary and Financials.
- In the Materials sector, Egan Street Resources has been performing well indicating that the worst days might be over for the mining industry.
- In IT, Aurora Labs have returned 500.0% to investors.

## Top 10 IPOs 2016 – YTD<sup>2</sup>



- Of the top 10 performers since listing, four were from IT, three from Materials, two from Consumer Discretionary, and one from Consumer Staples sector.
- Of all the listings in Q3 2016, Aurora Labs was the only one that managed to break into the top ten performers list for the year to September 2016.

Note: (2) Performance measured from issue price, Since listing performance calculated using close price of September 30<sup>th</sup> 2016  
Source: Bloomberg, ASX

# Top IPO performers for Q3 2016

Aurora Labs, Family Zone, Oventus Medical IPOs outperform



## Aurora Labs: Up 500.0% since listing

Aurora Labs (A3D) focuses on the design, development, manufacture, and sale of 3D metal printers. It is also involved in the development of 3D printing related software; and the manufacture of consumable materials used in 3D metal printing.

Aurora is in process of building a small form printer (SFP) which is in a pre-production stage. Aurora claims that they have secured 31 pre-orders till date for their SFP which is expected to go into production by the end of the year.

Aurora also intends to build two industrial scale 3D metal printers in the near to medium term, which will have the capability to print 100x faster than current printers.

## Family Zone: Up 42.5% since listing

Family Zone (FZO) is a cloud based parental control which allows parents to manage their children's digital use.

The global parental control software market was estimated to be worth ~\$1 billion in 2013, and is expected to witness robust growth driven by strong demand from international organisations, national bodies, educational institutions, parents, internet service providers, media broadcasters, and telecommunications operators. The present usage within the parental controls market is highly fragmented and denotes only a small proportion of the potential market.

Management believes that partnerships with various international agencies, government bodies, telecommunications operators is the key to its competitive positioning and growth potential. The Company is in early stages of dialogue with telecommunication carriers and providers in the US, Indonesia and Australia.

## Oventus Medical: Up 42.0% since listing

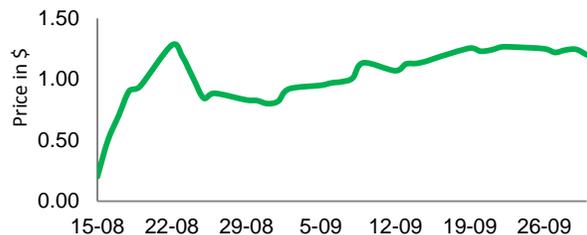
Oventus Medical (OVN) is a medical device company that develops and commercializes oral appliances for the treatment of sleep apnoea and snoring.

The current global sleep apnoea market for therapeutic devices has been estimated to be \$3.5 billion and is expected to grow at a CAGR of 7.4% through 2020 to reach \$5.3 billion.

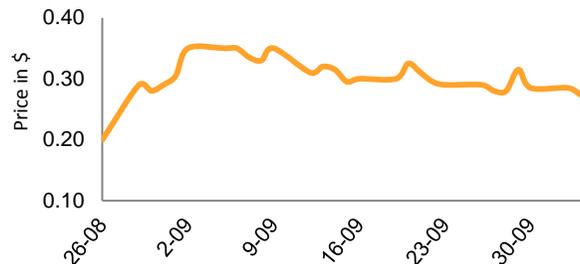
The global market size for sleep related oral appliances was estimated to be \$124 million in 2015 expected to grow at CAGR 25.6% for next 5 years.

Management believes that the market is in initial growth phase with large unmet demand.

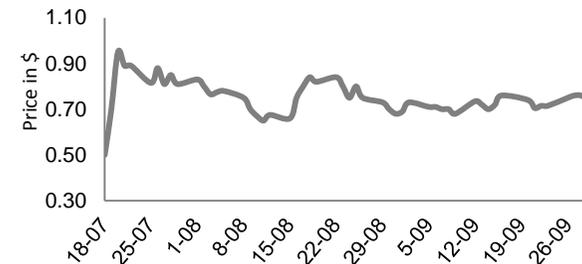
Price movement for Aurora Labs from listing. IPO price \$0.20.



Price movement for Family Zone from listing. IPO price \$0.20.



Price movement for Oventus Medical from listing. IPO price \$0.50.



Source: Bloomberg, ASX, Press

## Major IPO Listings in the Pipeline<sup>3</sup>

Proposed Listing Date	Issuer Name	Sector	No. of Shares Offered (m)	Issue Price Per Share (\$)	Total Funds to be Raised (\$m)
12-Oct-16	Creso Pharma Limited	Healthcare	25.0	0.2	5.0
17-Oct-16	Neurotech International Limited	Healthcare	n/a	n/a	n/a
17-Oct-16	BOD Australia Ltd	Consumer Discretionary	n/a	n/a	n/a
18-Oct-16	Antipodes Global Investment Company Limited	Financials	300.0	1.1	330.0
19-Oct-16	Charter Hall Long Wale REIT	Real Estate	n/a	n/a	n/a
19-Oct-16	Gooroo Ventures Limited	IT	25.0	0.2	5.0
20-Oct-16	H2Ocean Limited	Financials	50.0	1.1	55.0
27-Oct-16	Great Boulder Resources Limited	Industrials	n/a	n/a	n/a
27-Oct-16	Daven Port Resources Ltd	Industrials	25.0	0.2	5.0
28-Oct-16	Boyuan Holdings Ltd	Industrials	n/a	n/a	n/a
28-Oct-16	Metavone Limited	Healthcare	25.0	0.2	5.0
TBA	Broo Limited	Consumer Staples	75.0	0.2	15.0
TBA	Macquarie Gold Limited	Industrials	12.0	0.3	3.6
TBA	Powerhouse Ventures Limited	Diversified	18.7	1.07	20.0
TBA	Faster Enterprises Limited	Real Estate	50.0	0.2	10.0
TBA	CFOAM Limited	Industrials	45.0	0.2	9.0
TBA	DomaCom Limited	Financials	31.6	0.75	23.7
TBA	India Fund Limited	Financials	50.0	1	50.0
TBA	Skin Elements Limited	Consumer Discretionary	20.0	0.2	4.0
TBA	Viatar CTC Solutions INC	Healthcare	25.9	0.685	17.8
TBA	Pushpay Holdings Limited	IT	n/a	n/a	n/a
TBA	Alinta Energy	Energy	n/a	n/a	2,000
TBA	Inghams Enterprise	Consumer Staples	n/a	n/a	1,300
TBA	Bravura Solutions	Financials	n/a	n/a	500

Note: (3) Companies that are projected to list over coming months are considered as pipeline IPOs

Source: ASX



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