Duxton Broadacre Farms Ltd



BID FOR DBF

5th December 2017

Initial Public Offer

Click here for Prospectus

Price: \$1.50

Listing: 17th Jan

DISCLOSURES	
REPORT COMMISSIONED BY	Wise-owl
AUTHOR OWNS THIS SECURITY	No
COMPANY OWNS THIS SECURITY	No

CORPORATE SUMMARY	
TICKER	DBF.ASX
SHARES ON OFFER	14.7m
POST FLOAT SHARES	44.1m
OTHER SECURITIES	
MARKET CAP	\$66.2m
ISSUED CAPITAL	\$46.1m

FINANCIAL OVERVIEW FY18 FORE	CAST
REVENUE	\$13.7m
NPAT	\$0.8m
GROWTH vs FY17 (FORECAST)	~50%
DEBT/EBITDA	0.4x
DIVIDEND YIELD	ТВС
BOARD OF DIRECTORS	
CHAIDMAN	Ed Dotos

BOARD OF DIRECTORS		
CHAIRMAN		Ed Peter
MANAGING	DIRECTOR	Tony Hamilton
	TRACK	RECORD
VALUE CREA	TION	Strong
OPERATIONS	S	Strong
CAPITAL MA	RKETS	Strong
	POST FLOAT S	HAREHOLDERS

POST FLOAT SHAREHOLDERS			
	Min Raise	Max Raise	
IPO INVESTORS	21.4%	33.2%	
WYALONG RURAL	54.2%	46.1%	
MERRIMENT INVSTM	24.4%	20.7%	
OTHER	0%	0%	

FLOAT WATCH RANKING
"Management forecasts significant revenue growth"
wise-ov (1) 2.5/5
2.3/3

Float Watch Report

Overview: Duxton Broadacre Farms Limited ("Duxton", "the Company") is an Australian agriculture company focused on grain assets and production. The Company's existing farm investment portfolio comprises of 19,462 hectares of land across three farms located in New South Wales. Duxton produces a range of agricultural commodities including cotton, wheat, barley, corn, canola and pulses and the Company's broadacre farms have been valued at \$58.3 million. Duxton Capital will be the investment manager of the Company.

DISCOVERY	DEVELOPMENT	DELIVERY	

Catalysts: Management forecasts a 50% increase in revenues and a return to profitability in FY18 after unusually challenging conditions during FY17. Subsequently, Duxton expects to reward shareholders via dividend distributions from 2019 onwards. Global grain and water prices have depreciated over the past few years which may represent a cyclical low for the industry. Management have a strong track record in the industry.

Hurdles: Duxton's earnings are sensitive to atmospheric conditions and there is a risk that adverse weather conditions impact the Company's operations. There is no guarantee that global grain prices will recover from recent lows and further price depreciation may negatively impact the Company's financial performance or the value of its assets. There is a concentration risk as all of Duxton's assets are located in NSW.

Investment View: Duxton offers speculative exposure to agriculture trends. We are attracted to the magnitude of the Company's assets, forecasted financial performance and experience of the management team. Risks include reliance on external conditions, commodity price volatility and concentration of the Company's assets. Agriculture stocks have historically experienced earnings volatility due to external factors - including the weather - which are beyond the Company's control. However, Duxton's portfolio offers diversity across production assets with significant water security, thus mitigating some of the risks associated with farming. With commodity prices trading well below the long-term average the industry may be at a cyclical low, which could present an opportune time for this IPO.

USE OF PROCEEDS (\$22m)			
Asset Acquisitions	Asset Development	Acquisitions	80%
		Repay Debt	14%
Vendor Sale	Balance Sheet	Offer Costs	7%

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GLOSSARY

High Flyer – strong prospect of value growth

Airborne – favourable value growth prospects

Clear for Takeoff – reasonable value growth potential with

appropriate capital structure given the risks

Safety Check – elevated risks shadow value growth potential

Grounded – value growth not likely due to excessive risks

Company Life Cycle

Discovery Assets typically at a concept stage, yet to demonstrate commercial

potential. Company reliant on external capital.

Feasibility and commercial trials are a primary focus. Company Development

reliant on external capital.

Assets are typically generating cash flow. Company has an operating Delivery

focus & may no longer rely on external capital

ARCHIVES

FLOAT WATCH

Nov-17 Wagners Holdings Company WGN.ASX

Frontier Diamonds FDX.ASX Nov-17

Oct-17 Cape Range Limited CAG.ASX

Oct-17 **Domain Holdings DMA.ASX**

Oct-17 Engage:BDR Limited EN1.ASX

HyGleaCare Inc HGC.ASX Sep-17

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