

'Alternative' broadband provider Uniti Wireless seeks \$18m for IPO

By Sarah Thompson and Andlony Macdonald

10 Dec 2018

Broadband upstart Uniti Wireless is in front of investors seeking to raise up to \$18 million for its proposed sharemarket listing.

The company and its broker Bell Potter are seeking buyers for up to 72 million new Uniti Wireless shares at 25¢ each in a deal valuing the company at about \$30 million on an enterprise value basis.

Uniti Wireless is seeking to raise the funds by January 14 and would start trading on the ASX-boards on January 25, according to a prospectus in front of potential investors.



Broadband provider 'Uniti Wireless' is seeking to list on the ASX on January 25. Supplied

The initial public offering valued the company at about 14-times earnings, on an enterprise value to proforma forecast 2019 financial year EBITDA basis, and 1.3-times forecast 2019 financial year revenue.

Funds raised at the IPO were to acquire retail service provider FuzeNet Pty Ltd, fixed wireless network deployment and general working capital. A \$12 million minimum offer size was set.

Uniti Wireless is a fixed wireless broadband provider that it seeking to offer an alternative solution to the NBN.

The company already offers rival services to the NBN in Adelaide and Melbourne, using its own infrastructure to provide fixed wireless services at comparable speed and price to the NBN. Potential investors were told to expect \$23 million revenue in the 2019 financial year, on a pro forma basis, and \$2.1 million EBITDA.